Pricing Tables:

Pricing forms are provided to standardize the format for cost Offers and for ease of evaluating each Offer. **Offers must be included on these sheets – only changes to add rows/options or adjust column widths are allowed.**

**PRICING FORM I – TAILPIPE/CCF EQUIPMENT**: In Pricing Form I below, please explain all costs per unit. All pricing should be the same for all fleets and Vendors should develop their costs to meet this requirement.

Vendor’s Offer must provide all costs in this Offer to fully implement the required specifications and scope of work. The cost being provided must be a delivered price to each of the program participants.

Vendor must indicate if the unit is EPA verified or CARB certified, pricing for equipment costs, labor to install equipment, testing costs, fleet training for self-installation or any miscellaneous costs. All maintenance training and miscellaneous costs must be explained by the Vendor. All costs not included in the unit cost or itemized in the pricing forms instrumental to the completion of this project will be at the cost of the Vendor to supply at no additional charge. Estimated annual costs to include filter costs, etc. must be included under Ongoing Annual Costs.

A detailed, understandable price sheet for all maintenance items pertaining to any equipment offered is required under this Solicitation (i.e., replacement parts, filters, software, etc). This price sheet shall be included in the Appendix and clearly marked “PRICING FORM I PARTS” and broken out to reflect the options the Vendor offers in Pricing Form I below.

**PRICING FORM II – IDLE REDUCTION SYSTEMS:** In Pricing Form II below, please explain all costs per unit. All pricing should be the same for all fleets and Vendors should develop their costs to meet this requirement.

Vendor must provide pricing for equipment costs, labor to install equipment, testing costs, fleet training for self-installation or any miscellaneous costs. All maintenance training and miscellaneous costs must be explained by the Vendor. All costs not itemized in the pricing forms instrumental to the completion of this project will be at the cost of the Vendor to supply at no additional charge. Estimated annual costs to include filter costs, etc. must be included under Ongoing Annual Costs.

A detailed, understandable price sheet is **required** for all maintenance items pertaining to any equipment offered is required under this Solicitation (i.e., replacement parts, filters, software, etc). This price sheet shall be included in the Appendix and clearly marked “PRICING FORM II PARTS” and broken out to reflect the options the Vendor offers in Pricing Form II below.

**PRICING FORM III – IDLE REDUCTION SYSTEMS:**

Please define equipment specifications. Each option should meet base specification guidelines detailed in Scope Plan and Pricing Form of this document.

**PRICING FORM IV:** This bid will be used for future programs. Therefore, the RAQC requests that Vendor include any volume discounts for future efforts to be included in Table IV. These volume discount percentages will be deducted from the Total Cost in Pricing Form I if over 20 units are purchased on an order per fleet. Volume discounts will be evaluated as a part of the award criteria.

**TAILPIPE AND CRANKCASE EQUIPMENT**

**Pricing Form I – Tailpipe Equipment Cost per Unit (Prices for 1 to 20 Units)**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|   | **Equipment Brand Name** | **EPA/CARB Approved?** | **Equipment Cost** | **Install Cost** | **Installation Training per Equipment Type** | **Misc. Costs\*** | **Ongoing Annual Costs\*\*** | **Total** **Cost** |
| Option 1 |  |  |   |   |  |  |  |   |
| Option 2 |   |  |   |   |  |  |  |   |
| Option 3 |   |  |   |   |  |  |  |   |
| Option 4 |   |  |   |   |  |  |  |   |
| Option 5 |   |  |   |   |  |  |  |   |
| Option 6 |   |  |   |   |  |  |  |   |
| Option 7 |   |  |   |   |  |  |  |   |
| Option 8 |   |  |   |   |  |  |  |   |
| Option 9 |   |  |   |   |  |  |  |   |
| Option 10 |   |  |   |   |  |  |  |   |

\*Vendors must explain and itemize all miscellaneous costs

\*\*Vendors must explain and itemize all ongoing annual costs (fuel filter costs, etc.)

**IDLING REDUCTION TECHNOLOGIES**

In each table please ensure that options 1 through options 10 are consistently related in Pricing Forms II and III.

**Pricing Form II – Idle Reduction Cost Per Unit\***

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | **Equipment Brand Name** | **EPA/CARB Approved?** | **Equipment Cost** | **Install Cost** | **Installation Training per Equipment Type** | **Misc. Cost\*** | **Ongoing Annual Costs\*\*** | **Total Cost** |
| Option 1 |  |  |  |  |  |  |  |  |
| Option 2 |   |  |   |   |   |   |  |   |
| Option 3 |   |  |   |   |   |   |  |   |
| Option 4 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Option 5 |  |  |  |  |  |  |  |  |
| Option 6 |  |  |  |  |  |  |  |  |
| Option 7 |  |  |  |  |  |  |  |  |
| Option 8 |  |  |  |  |  |  |  |  |
| Option 9 |   |  |   |   |   |   |  |   |
| Option 10 |  |  |  |  |  |  |  |  |

\*Vendors must explain and itemize all miscellaneous costs

\*\*Vendors must explain and itemize all ongoing annual costs (fuel filter costs, etc.)

**Pricing Form III – Idle Reduction Equipment Parameters**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | **BTU/Hr** | **Fuel Consumption/Hr** | **Alternative fluid heating time (low range/high range** | **Ambient Temp. Yes/No** | **Computer diagnostics / setup via USB** |
| Option 1 |  |  |  |  |  |
| Option 2 |  |  |  |  |  |
| Option 3 |  |  |  |  |  |
| Option 4 |  |  |  |  |  |
| Option 5 |  |  |  |  |  |
| Option 6 |  |  |  |  |  |
| Option 7 |  |  |  |  |  |
| Option 8 |  |  |  |  |  |
| Option 9 |  |  |  |  |  |
| Option 10 |  |  |  |  |  |

**Pricing Form IV – Volume Discounts\*\*\***

|  |  |  |
| --- | --- | --- |
| Pieces of Equipment | Tailpipe Percentage Reduced | Idle Technologies Percentage Reduced |
| 21- 40 Units |  |  |
| 41- 60 Units |  |  |
| 61-80 Units |  |  |
| 81-100 Units |  |  |
| 101+ Units |  |  |

\*\*\*Volume discounts will be enforced on a per order basis